Demystifying Reinsurance:  
A Basics of Reinsurance Course  
Westin New York Grand Central, 212 East 42nd Street, New York, NY  
November 10-11, 2020  
AGENDA  

TUESDAY, NOVEMBER 10, 2020  

8:00 a.m.  
Registration  

Continental Breakfast  

8:30 a.m.  
Welcome and Introduction  
Marsha A. Cohen, Senior Vice President & Director of Education, Reinsurance Association of America  

8:45 a.m.  
Overview of Property/Casualty Reinsurance  
Maxine Verne, Senior Vice President & General Counsel, SCOR US  

Introduction of basic concepts  
• Purpose of reinsurance  
• Types of reinsurance  
• Markets  

10:00 a.m.  
Networking Break  

10:15 a.m.  
Structuring a Reinsurance Program  
Ray Connors, SVP, Head of Regional and Multiline, AXIS Re  

• Structure of reinsurance – facultative and treaty  
• Functions of reinsurance treaties  
• Information needed to design a treaty  

11:30 a.m.  
Lunch  

12:15 p.m.  
Understanding Property and Casualty Reinsurance Agreements  
Kathleen M. Carroll, Managing Director, Guy Carpenter & Company  

• Treaty wordings – proportional and non-proportional covers  
• Critical elements  
• Standard clauses and exclusions  

1:45 p.m.  
Networking Break
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TUESDAY, NOVEMBER 10, 2020 (CONTINUED)

2:00 p.m.  Understanding Property and Casualty Reinsurance Agreements (Continued)
2:45 p.m.  Contract Clauses Required for Reinsurance Credit –
            David N. Kragseth, Senior Contract Wording Specialist, Munich Reinsurance America, Inc.
3:15 p.m.  Networking Break
3:30 p.m.  Reinsurance from a SSAP Perspective –
            Michael G. McClane, Managing Director, AON PLC
            • Tracking transactions through the Annual Statement
            • Schedule F
5:00 p.m.  Reception

WEDNESDAY, NOVEMBER 11, 2020

8:00 a.m.  Continental Breakfast
8:30 a.m.  Reinsurance Mania – An Interactive Exercise
            Kathleen M. Carroll, Managing Director, Guy Carpenter & Company
            An interactive question and answer team exercise about the different aspects of reinsurance
10:00 a.m. Networking Break sponsored by
10:15 a.m. The Role of Claims in the Organization
            Mark Di Taranto, Head of Claims, Reinsurance, North America, AXA XL
**AGENDA**

**WEDNESDAY, NOVEMBER 11, 2020 (CONTINUED)**

11:00 a.m.  **The Lightning Round: Hot Topics in Reinsurance**  
**Moderator:** Kathleen M. Carroll, Managing Director, Guy Carpenter & Company  
**Panelists:**  
A Pot Full of Problems - Insurance Challenges with Marijuana and Hemp  
Michael C. Kasdin, Partner, Foley & Lardner  
Coverage of Silent and Expressed Cyber Exposures  
Ray Mastrangelo, Partner, Mound Cotton Wolland & Greengrass  
U.S. State Privacy Issues  
Ted Augustinos, Partner, Locke Lord

12:30 p.m.  **Lunch**

1:15 p.m.  **Impact of Reinsurance on Financial Statement** –  
Robert J. Bittner, Senior Vice President - Analytics, Willis Re  
- Balance sheet/income statement impact  
- Reinsurance  
  - Quota share  
  - Excess of loss  
  - Retroactive  
- Non-reinsurance  
  - Deposit accounting  
- Case study/exercise

2:30 p.m.  **Networking Break**

2:45 p.m.  **Role of Alternative Markets and Reinsurance – Purpose, Marketplace and Risk Transfer**  
William Dubinsky, Managing Director and Head of ILS, Willis Re

4:15 p.m.  **Adjourn**